
INFORMATION TECHNOLOGY MANAGEMENT

**Strategic Planning ♦ Systems Analysis ♦ Solutions Development ♦ Network Architecture
Web Design ♦ Remote Access ♦ Security ♦ Disaster Recovery ♦ Data Management ♦ User
Support ♦ Budgets ♦ Risk Control ♦ Compliance ♦ Vendor Management ♦ Team Building**

DYNAMIC, RESULTS-DRIVEN **TECHNOLOGY MANAGER** WITH OVER **18 YEARS** OF EXPERIENCE IMPLEMENTING ROBUST SYSTEMS AND TOOLS TO SUPPORT BUSINESS GROWTH, SECURITY, STABILITY AND PROFITABILITY FOR **FORTUNE 100 COMPANIES**. ASTUTE ANALYST, STRATEGIC THINKER AND PROBLEM SOLVER. PERSONABLE, ARTICULATE AND PERSUASIVE; POWERFUL PRESENTER AND SKILLED NEGOTIATOR. ABLE TO CLEARLY COMMUNICATE TECHNICAL MATTERS TO BUSINESS LEADERS. INSPIRED AND LED HIGH PERFORMING TEAMS. SUPERB MANAGER, **CRAFTS EFFECTIVE SOLUTIONS TO MEET MULTIPLE COMPLEX DEMANDS**, BUDGETS AND SENSITIVE TIMELINES.

SELECTED HIGHLIGHTS

- ♦ **High Profile Projects:** Spearheaded successful initiatives for Universal Studios, *Time*, *People*, *Who* and *Sports Illustrated* magazines, pharmaceutical companies and banking institutions.
- ♦ **Major Initiatives:** Provided project leadership essential for network design and implementation at 28 sites for a national printing company.
- ♦ **Personnel Management:** Recruited, trained, developed and managed the performance of up to 16 IT engineers, business consultants and project managers.

CAREER TRACK

PRACTICE MANAGER / PROJECT LEADER 2001 - Present
CLAMCO / ALL COVERED / BOOGIE SHOES Los Angeles, California
Deliver insight, energy, technical expertise and leadership vital for supporting business growth and maximizing cost-effectiveness and operating efficiency for the practice and its clients. Analyze business needs, technologies, costs and benefits. Formulate and present custom-tailored solutions and secure sales. Lead client engagements, managing the complete project life cycle. Assign and direct multidisciplinary teams; select vendors, control budgets and troubleshoot complex technical issues.

- ▶ **Created effective websites** for clients that include **Universal Studios'** Hollywood location and Production Services and global leader, **SEI Chemical**.
- ▶ Rendered quality **small business services** including purchasing advice, systems installation, troubleshooting, technical support and user training.
- ▶ Directed the data center deployment and maintenance of **firewalls, OS X Server and Linux web application hosting and email systems**.
- ▶ Installed and maintained **servers, Mac and PC workstations and network equipment** in diverse technical environments for national technical services company, All Covered.

REGIONAL PRACTICE DIRECTOR: Network Design & Engineering 1996 - 2001
PREDICTIVE SYSTEMS Santa Cruz, California
Led consulting engagements with full accountability for meeting expectations of Fortune 500 companies and practice P&L goals. Collaborated with client business managers and technical staff; documented business processes and technical requirements. Wrote proposals and project plans, including scopes of work and staffing requirements.

Continued

(Predictive Systems continued)

- ▶ Facilitated **successful collaborations on cross-practice and large-scale projects**; developed, coached and supervised junior consultants.
- ▶ Supervised a team of 16 to 30; built an automated network performance monitoring and Service Level Agreements compliance system for a competitive local exchange carrier (CLEC) and wholesale ISP. (2000)
- ▶ **Directed network engineering for Fortune 100** clients and managed the North American Network Helpdesk for an international investment bank. (1996-2000)
- ▶ Consolidated remote access systems for a New York investment bank and supported the legacy system while deploying integrated solutions with **state-of-the-art security**.
- ▶ **Replaced a physical network, all servers and workstations** at a pharmaceutical plant in the Third World required to upgrade the operation to US Federal Drug Administration and parent company standards.

DIRECTOR: Systems Integration Services
DIGITAL NETWORK ASSOCIATES

1991 - 1996
New York, New York

- ▶ **Increased revenue from \$6,000,000 to \$13,000,000** as a contract sales engineering manager for a Wall Street, value-added reseller and systems integrator. (1994-1996)
- ▶ Designed and directed the implementation of four **pre-press production file servers, for Sports Illustrated** that optimized ROI for the client and met profitability target for the practice.

LEARNING CREDENTIALS**GENERAL STUDIES**

United States International University
San Bernardino Valley College

San Diego, California
San Bernardino, California

Additional courses, seminars and workshops include: Microsoft NT in the Enterprise

CERTIFICATES & LICENSES

Microsoft Certified Professional (MCP) ▪ Novell Certified Network Engineer (CNE)

TECHNICAL PROFICIENCIES**Operating systems:**

Microsoft Windows, Windows Server ▪ Mac OS X, OS X Server ▪ Linux

Programming:

HTML ▪ CSS ▪ MySQL

Network / Protocols:

TCP / IP ▪ DNS ▪ HTTP ▪ FTP ▪ SMTP ▪ Frame Relay ▪ AppleTalk ▪ Microsoft Active Directory
▪ Ascend Remote Access Server ▪ SecureID-RADIUS ▪ Novell NetWare

Software:

Microsoft Office Suite ▪ Dreamweaver ▪ Fireworks ▪ Photoshop ▪ BB Edit ▪ Apache ▪ Bind ▪ ProFTP ▪ Merak Mail ▪ WebLog Expert

ADDITIONAL

Speak, read and write Swedish and some Spanish.

REFERENCES AND FURTHER DATA PROVIDED UPON
ESTABLISHMENT OF MUTUAL INTEREST